

INDIVIDUALS AND HOUSEHOLD SERVICE MENU

Client Engagement Level Assets Under Management	PLATINUM \$2 Million +	GOLD \$1 - \$2 Million	SILVER \$500K - \$1 Million	BRONZE \$250K - \$500K
Accounts/ Portfolio				
IRA, Roth, SEP IRA, Individual Joint, Trusts, Transfer on Death Beneficiary IRA	✓	✓	✓	✓
Basic Investment Asset Allocation				✓
Comprehensive Asset Allocation	✓	✓	✓	
Customized Portfolios with Individual Security Holdings and Access to Personal Portfolio Manager	✓			
Investment Management Services	✓	✓	✓	✓
Planning				
Initial Risk Assessment	✓	✓	✓	✓
Online Account Aggregation	✓	✓	✓	✓
Basic/Narrow Financial Plan	included w/comp financial plan	included w/comp financial plan	✓	\$2,000
Comprehensive Financial Plan (\$2500-\$3500 value)	✓	✓	\$2,000	\$2,500-\$3,500
Benefits Review	✓	✓	✓	
Income Distribution Analysis (examine income needs and spending trends to ensure your income/spending are properly aligned)	✓	✓	✓	
College Savings Planning	✓	✓	✓	
Cost Basis Analysis	✓	✓		
Roth Conversions Analysis/Strategies	✓	✓		
Advice/Analysis on Assets held at another institution	✓			
Concentrated Stock Position Strategies	✓			
Review/Monitor				
Offered Meetings per year	4	2	2	1
Online Account Performance and Access	✓	✓	✓	✓
Albridge Wealth Report	✓	✓	✓	✓
Portfolio Rebalancing and Review	✓	✓	✓	
Financial Plan Review	✓	✓		
Tax Loss Harvesting Strategies	✓	✓		
Year end Tax Planning with a tax professional	✓			
Education/Collaboration/Communication				
Newsletter & Economic/Market Overview	✓	✓	✓	✓
Access to Firm Strategic Partners	✓	✓		
Household Assets Directly Managed				
\$0-\$3,000,000	1.00%			
\$3,000,001-\$4,000,000	0.85%			
\$4,000,001-\$5,000,000	0.75%			
\$5,000,001+	0.65%			
		* Fee does not include platform and other money manager fees		

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